

**PROFESSIONAL SERVICES AGREEMENT
BETWEEN
THE TOWN OF FOUNTAIN HILLS
AND
GO TO SERVICES, INC.**

THIS PROFESSIONAL SERVICES AGREEMENT (this “Agreement”) is entered into upon execution between the Town of Fountain Hills, an Arizona municipal corporation (the “Town”) and Go To Services, Inc., an Arizona corporation (the “Vendor”).

RECITALS

A. The Town issued Requests for Proposals (RFP) No. 2025-026 (the “RFP”), a copy of which is on file with the Town and incorporated herein by reference, seeking bids for “Job Order Contracting Electrical Services” (the “Services”).

B. The Vendor responded to the RFP by submitting a proposal (the “Proposal”), attached hereto as Exhibit A and incorporated herein by reference.

C. The Town desires to enter into an Agreement with the Vendor to perform the Services, as set forth below.

AGREEMENT

NOW, THEREFORE, in consideration of the foregoing introduction and recitals, which are incorporated herein by reference, the following mutual covenants and conditions, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Town and the Vendor hereby agree as follows:

1. Term of Agreement. This Agreement shall be effective as of the date of execution and attested to by the Town Clerk pursuant to Section 3-3-31 of the Town Code, and shall remain in full force and effect until June 30, 2026 (the “Initial Term”), unless terminated as otherwise provided in this Agreement. After the expiration of the Initial Term, this Agreement may be renewed for up four successive one-year terms (the “Renewal Term”) if (i) it is deemed in the best interests of the Town, subject to availability and appropriation of funds for renewal, (ii) at least 30 days prior to the end of the then-current term of this Agreement, the Vendor requests, in writing, to extend this Agreement for an additional one-year term and (iii) the Town approves the additional one-year term in writing (including any price adjustments approved as part of this Agreement), as evidenced by the Town Manager’s signature thereon, which approval may be withheld by the Town for any reason. The Vendor’s failure to seek a renewal of this Agreement shall cause this Agreement to terminate at the end of the then-current term of this Agreement; provided, however, that the Town may, at its discretion and with the agreement of the Vendor, elect to waive this requirement and renew this Agreement. The Initial Term and the Renewal Term are collectively

referred to herein as the “Term.” Upon renewal, the terms and conditions of this Agreement shall remain in full force and effect.

2. Scope of Work. This is an indefinite quantity and indefinite delivery Agreement for Services as set forth in Exhibit B and incorporated by this reference. Services shall only be provided when the Town identifies a need and proper authorization and documentation have been approved. For project(s) determined by the Town to be appropriate for this Agreement, the Vendor shall provide the Services to the Town on an as-required basis relating to the specific Services as may be agreed upon between the parties in writing, in the form of a written acknowledgment between the parties describing the Services to be provided (each, a “Work Order”). Each Work Order issued for Services pursuant to this Agreement shall be (i) in the form provided and approved by the Town for the Services, (ii) contain a reference to this Agreement and (iii) be attached to hereto as Exhibit C and incorporated herein by reference. By signing this Agreement, Vendor acknowledges and agrees that Work Order(s) containing unauthorized exceptions, conditions, limitations, or provisions in conflict with the terms of this Agreement, other than Town's project-specific requirements, are hereby expressly declared void and shall be of no force and effect. The Town does not guarantee any minimum or maximum amount of Services will be requested under this Agreement.

3. Compensation. The Town shall pay the Vendor an amount not to exceed **\$150,000** per Term at the rates set forth in the Fee Proposal attached hereto as Exhibit A as previously set forth herein.

4. Payments. The Town shall pay the Vendor monthly (and the Vendor shall invoice the Town monthly), based upon work performed and completed to date, and upon submission and approval of invoices. All invoices shall document and itemize all work completed to date. Each invoice statement shall include a record of time expended and work performed in sufficient detail to justify payment. All invoices and statements shall be emailed to accountspayable@fountainhillsaz.gov. This Agreement must be referenced on all invoices. Town Finance will not disburse any payments to Vendors without a valid business license, as applicable.

5. Documents. All documents, including any intellectual property rights thereto, prepared and submitted to the Town pursuant to this Agreement shall be the property of the Town.

6. Vendor Personnel. Vendor shall provide adequate, experienced personnel, capable of and devoted to the successful performance of the Services under this Agreement. Vendor agrees to assign specific individuals to key positions. If deemed qualified, the Vendor is encouraged to hire Town residents to fill vacant positions at all levels. Vendor agrees that, upon commencement of the Services to be performed under this Agreement, key personnel shall not be removed or replaced without prior written notice to the Town. If key personnel are not available to perform the Services for a continuous period exceeding 30 calendar days, or are expected to devote substantially less effort to the Services than initially anticipated, Vendor shall immediately notify the Town of same and shall, subject to the concurrence of the Town, replace such personnel with personnel possessing substantially equal ability and qualifications.

7. Inspection; Acceptance. All work shall be subject to inspection and acceptance by the Town at reasonable times during Vendor's performance. The Vendor shall provide and maintain a self-inspection system that is acceptable to the Town.

8. Licenses; Materials. Vendor shall maintain in current status all federal, state and local licenses and permits required for the operation of the business conducted by the Vendor. The Town has no obligation to provide Vendor, its employees or subcontractors any business registrations or licenses required to perform the specific services set forth in this Agreement. The Town has no obligation to provide tools, equipment or material to Vendor.

9. Performance Warranty. Vendor warrants that the Services rendered will conform to the requirements of this Agreement and with the care and skill ordinarily used by members of the same profession practicing under similar circumstances at the same time and in the same locality.

10. Indemnification. To the fullest extent permitted by law, the Vendor shall indemnify, defend and hold harmless the Town and each council member, officer, employee or agent thereof (the Town and any such person being herein called an "Indemnified Party"), for, from and against any and all losses, claims, damages, liabilities, costs and expenses (including, but not limited to, reasonable attorneys' fees, court costs and the costs of appellate proceedings) to which any such Indemnified Party may become subject, under any theory of liability whatsoever ("Claims"), insofar as such Claims (or actions in respect thereof) relate to, arise out of, or are caused by or based upon the negligent acts, intentional misconduct, errors, mistakes or omissions, breach of contract, in connection with the work or services of the Vendor, its officers, employees, agents, or any tier of subcontractor in the performance of this Agreement. The amount and type of insurance coverage requirements set forth below will in no way be construed as limiting the scope of the indemnity in this Section.

11. Insurance.

11.1 General.

A. Insurer Qualifications. Without limiting any obligations or liabilities of Vendor, Vendor shall purchase and maintain, at its own expense, hereinafter stipulated minimum insurance with insurance companies authorized to do business in the State of Arizona pursuant to ARIZ. REV. STAT. § 20-206, as amended, with an AM Best, Inc. rating of A- or above with policies and forms satisfactory to the Town. Failure to maintain insurance as specified herein may result in termination of this Agreement at the Town's option.

B. No Representation of Coverage Adequacy. By requiring insurance herein, the Town does not represent that coverage and limits will be adequate to protect Vendor. The Town reserves the right to review any and all of the insurance policies and/or endorsements cited in this Agreement but has no obligation to do so. Failure to demand such evidence of full compliance with the insurance requirements set forth in this Agreement or failure to identify any insurance deficiency shall not relieve Vendor from,

nor be construed or deemed a waiver of, its obligation to maintain the required insurance at all times during the performance of this Agreement.

C. Additional Insured. All insurance coverage, except Workers' Compensation insurance and Professional Liability insurance, if applicable, shall name, to the fullest extent permitted by law for claims arising out of the performance of this Agreement, the Town, its agents, representatives, officers, directors, officials and employees as Additional Insured as specified under the respective coverage sections of this Agreement.

D. Coverage Term. All insurance required herein shall be maintained in full force and effect until all work or services required to be performed under the terms of this Agreement are satisfactorily performed, completed and formally accepted by the Town, unless specified otherwise in this Agreement.

E. Primary Insurance. Vendor's insurance shall be primary insurance with respect to performance of this Agreement and in the protection of the Town as an Additional Insured; the Town's insurance shall be non-contributory and a waiver of subrogation against the Town shall apply.

F. Claims Made. In the event any insurance policies required by this Agreement are written on a "claims made" basis, coverage shall extend, either by keeping coverage in force or purchasing an extended reporting option, for three years past completion and acceptance of the services. Such continuing coverage shall be evidenced by submission of annual Certificates of Insurance citing applicable coverage is in force and contains the provisions as required herein for the three-year period.

G. Waiver. All policies, except for Professional Liability, including Workers' Compensation insurance, shall contain a waiver of rights of recovery (subrogation) against the Town, its agents, representatives, officials, officers and employees for any claims arising out of the work or services of Vendor. Vendor shall arrange to have such subrogation waivers incorporated into each policy via formal written endorsement thereto.

H. Policy Deductibles and/or Self-Insured Retentions. The policies set forth in these requirements may provide coverage that contains deductibles or self-insured retention amounts. Such deductibles or self-insured retention shall not be applicable with respect to the policy limits provided to the Town. Vendor shall be solely responsible for any such deductible or self-insured retention amount.

I. Use of Subcontractors. If any work under this Agreement is subcontracted in any way, Vendor shall execute written agreements with its subcontractors containing the indemnification provisions set forth in this Agreement and insurance requirements set forth herein protecting the Town and Vendor. Vendor shall be responsible for executing any agreements with its subcontractors and obtaining certificates of insurance verifying the insurance requirements.

J. Evidence of Insurance. Prior to commencing any work or services under this Agreement, Vendor will provide the Town with suitable evidence of insurance in the form of certificates of insurance and a copy of the declaration page(s) of the insurance policies as required by this Agreement, issued by Vendor's insurance insurer(s) as evidence that policies are placed with acceptable insurers as specified herein and provide the required coverages, conditions and limits of coverage specified in this Agreement and that such coverage and provisions are in full force and effect. Confidential information such as the policy premium may be redacted from the declaration page(s) of each insurance policy, provided that such redactions do not alter any of the information required by this Agreement. The Town shall reasonably rely upon the certificates of insurance and declaration page(s) of the insurance policies as evidence of coverage but such acceptance and reliance shall not waive or alter in any way the insurance requirements or obligations of this Agreement. If any of the policies required by this Agreement expire during the life of this Agreement, it shall be Vendor's responsibility to forward renewal certificates and declaration page(s) to the Town 30 days prior to the expiration date. All certificates of insurance and declarations required by this Agreement shall be identified by referencing the RFP number and title or this Agreement. A \$25.00 administrative fee shall be assessed for all certificates or declarations received without the appropriate RFP number and title or a reference to this Agreement, as applicable. Additionally, certificates of insurance and declaration page(s) of the insurance policies submitted without referencing the appropriate RFP number and title or a reference to this Agreement, as applicable, will be subject to rejection and may be returned or discarded. Certificates of insurance and declaration page(s) shall specifically include the following provisions:

(1) The Town, its agents, representatives, officers, directors, officials and employees are Additional Insureds as follows:

(a) Commercial General Liability – Under Insurance Services Office, Inc., (“ISO”) Form CG 20 10 03 97 or equivalent.

(b) Auto Liability – Under ISO Form CA 20 48 or equivalent.

(c) Excess Liability – Follow Form to underlying insurance.

(2) Vendor's insurance shall be primary insurance with respect to performance of this Agreement.

(3) All policies, except for Professional Liability, including Workers' Compensation, waive rights of recovery (subrogation) against Town, its agents, representatives, officers, officials and employees for any claims arising out of work or services performed by Vendor under this Agreement.

(4) ACORD certificate of insurance form 25 (2014/01) is preferred. If ACORD certificate of insurance form 25 (2001/08) is used, the phrases in the cancellation provision “endeavor to” and “but failure to mail such notice shall impose no obligation or liability of any kind upon the company, its agents or representatives” shall be deleted. Certificate forms other than ACORD form shall have similar restrictive language deleted.

11.2 Required Insurance Coverage.

A. Commercial General Liability. Vendor shall maintain “occurrence” form Commercial General Liability insurance with an unimpaired limit of not less than \$1,000,000 for each occurrence, \$2,000,000 Products and Completed Operations Annual Aggregate and a \$2,000,000 General Aggregate Limit. The policy shall cover liability arising from premises, operations, independent contractors, products-completed operations, personal injury and advertising injury. Coverage under the policy will be at least as broad as ISO policy form CG 00 010 93 or equivalent thereof, including but not limited to, separation of insured’s clause. To the fullest extent allowed by law, for claims arising out of the performance of this Agreement, the Town, its agents, representatives, officers, officials and employees shall be cited as an Additional Insured under ISO, Commercial General Liability Additional Insured Endorsement form CG 20 10 03 97, or equivalent, which shall read “Who is an Insured (Section II) is amended to include as an insured the person or organization shown in the Schedule, but only with respect to liability arising out of “your work” for that insured by or for you.” If any Excess insurance is utilized to fulfill the requirements of this subsection, such Excess insurance shall be “follow form” equal or broader in coverage scope than underlying insurance.

B. Vehicle Liability. Vendor shall maintain Business Automobile Liability insurance with a limit of \$1,000,000 each occurrence on Vendor’s owned, hired and non-owned vehicles assigned to or used in the performance of the Vendor’s work or services under this Agreement. Coverage will be at least as broad as ISO coverage code “1” “any auto” policy form CA 00 01 12 93 or equivalent thereof. To the fullest extent allowed by law, for claims arising out of the performance of this Agreement, the Town, its agents, representatives, officers, directors, officials and employees shall be cited as an Additional Insured under ISO Business Auto policy Designated Insured Endorsement form CA 20 48 or equivalent. If any Excess insurance is utilized to fulfill the requirements of this subsection, such Excess insurance shall be “follow form” equal or broader in coverage scope than underlying insurance.

C. Professional Liability. If this Agreement is the subject of any professional services or work, or if the Vendor engages in any professional services or work in any way related to performing the work under this Agreement, the Vendor shall maintain Professional Liability insurance covering negligent errors and omissions arising out of the Services performed by the Vendor, or anyone employed by the Vendor, or anyone for whose negligent acts, mistakes, errors and omissions the Vendor is legally liable, with an unimpaired liability insurance limit of \$2,000,000 each claim and \$2,000,000 annual aggregate.

D. Workers' Compensation Insurance. Vendor shall maintain Workers' Compensation insurance to cover obligations imposed by federal and state statutes having jurisdiction over Vendor's employees engaged in the performance of work or services under this Agreement and shall also maintain Employers Liability Insurance of not less than \$500,000 for each accident, \$500,000 disease for each employee and \$1,000,000 disease policy limit.

11.3 Cancellation and Expiration Notice. Insurance required herein shall not expire, be canceled, or be materially changed without 30 days' prior written notice to the Town.

12. Termination; Cancellation.

12.1 For Town's Convenience. This Agreement is for the convenience of the Town and, as such, may be terminated without cause after receipt by Vendor of written notice by the Town. Upon termination for convenience, Vendor shall be paid for all undisputed services performed to the termination date.

12.2 For Cause. If either party fails to perform any obligation pursuant to this Agreement and such party fails to cure its nonperformance within 30 days after notice of nonperformance is given by the non-defaulting party, such party will be in default. In the event of such default, the non-defaulting party may terminate this Agreement immediately for cause and will have all remedies that are available to it at law or in equity including, without limitation, the remedy of specific performance. If the nature of the defaulting party's nonperformance is such that it cannot reasonably be cured within 30 days, then the defaulting party will have such additional periods of time as may be reasonably necessary under the circumstances, provided the defaulting party immediately (A) provides written notice to the non-defaulting party and (B) commences to cure its nonperformance and thereafter diligently continues to completion the cure of its nonperformance. In no event shall any such cure period exceed 90 days. In the event of such termination for cause, payment shall be made by the Town to the Vendor for the undisputed portion of its fee due as of the termination date.

12.3 Due to Work Stoppage. This Agreement may be terminated by the Town upon 30 days' written notice to Vendor in the event that the Services are permanently abandoned. In the event of such termination due to work stoppage, payment shall be made by the Town to the Vendor for the undisputed portion of its fee due as of the termination date.

12.4 Conflict of Interest. This Agreement is subject to the provisions of ARIZ. REV. STAT. § 38-511. The Town may cancel this Agreement without penalty or further obligations by the Town or any of its departments or agencies if any person significantly involved in initiating, negotiating, securing, drafting or creating this Agreement on behalf of the Town or any of its departments or agencies is, at any time while this Agreement or any extension of this Agreement is in effect, an employee of any other party to this Agreement in any capacity or a Vendor to any other party of this Agreement with respect to the subject matter of this Agreement.

12.5 Gratuities. The Town may, by written notice to the Vendor, cancel this Agreement if it is found by the Town that gratuities, in the form of economic opportunity, future employment, entertainment, gifts or otherwise, were offered or given by the Vendor or any agent or representative of the Vendor to any officer, agent or employee of the Town for the purpose of securing this Agreement. In the event this Agreement is canceled by the Town pursuant to this provision, the Town shall be entitled, in addition to any other rights and remedies, to recover and withhold from the Vendor an amount equal to 150% of the gratuity.

12.6 Agreement Subject to Appropriation. This Agreement is subject to the provisions of ARIZ. CONST. ART. IX, § 5 and ARIZ. REV. STAT. § 42-17106. The provisions of this Agreement for payment of funds by the Town shall be effective when funds are appropriated for purposes of this Agreement and are actually available for payment. The Town shall be the sole judge and authority in determining the availability of funds under this Agreement and the Town shall keep the Vendor fully informed as to the availability of funds for this Agreement. The obligation of the Town to make any payment pursuant to this Agreement is a current expense of the Town, payable exclusively from such annual appropriations, and is not a general obligation or indebtedness of the Town. If the Town Council fails to appropriate money sufficient to pay the amounts as set forth in this Agreement during any immediately succeeding fiscal year, this Agreement shall terminate at the end of then-current fiscal year and the Town and the Vendor shall be relieved of any subsequent obligation under this Agreement.

13. Miscellaneous.

13.1 Independent Contractor. It is clearly understood that each party will act in its individual capacity and not as an agent, employee, partner, joint venturer, or associate of the other. An employee or agent of one party shall not be deemed or construed to be the employee or agent of the other for any purpose whatsoever. The Vendor acknowledges and agrees that the Services provided under this Agreement are being provided as an independent contractor, not as an employee or agent of the Town. Vendor, its employees and subcontractors are not entitled to workers' compensation benefits from the Town. The Town does not have the authority to supervise or control the actual work of Vendor, its employees or subcontractors. The Vendor, and not the Town, shall determine the time of its performance of the services provided under this Agreement so long as Vendor meets the requirements as agreed in Section 2 above and in Exhibit A. Vendor is neither prohibited from entering into other contracts nor prohibited from practicing its profession elsewhere. Town and Vendor do not intend to nor will they combine business operations under this Agreement.

13.2 Applicable Law; Venue. This Agreement shall be governed by the laws of the State of Arizona and suit pertaining to this Agreement may be brought only in courts in Maricopa County, Arizona.

13.3 Laws and Regulations. Vendor shall keep fully informed and shall at all times during the performance of its duties under this Agreement ensure that it and any person for whom the Vendor is responsible abides by, and remains in compliance with, all rules, regulations, ordinances, statutes or laws affecting the Services, including, but not limited to, the following: (A) existing and future Town and County ordinances and regulations; (B) existing and future State and

Federal laws; and (C) existing and future Occupational Safety and Health Administration standards.

13.4 Amendments. This Agreement may be modified only by a written amendment signed by persons duly authorized to enter into contracts on behalf of the Town and the Vendor.

13.5 Provisions Required by Law. Each and every provision of law and any clause required by law to be in this Agreement will be read and enforced as though it were included herein and, if through mistake or otherwise any such provision is not inserted, or is not correctly inserted, then upon the application of either party, this Agreement will promptly be physically amended to make such insertion or correction.

13.6 Severability. The provisions of this Agreement are severable to the extent that any provision or application held to be invalid by a Court of competent jurisdiction shall not affect any other provision or application of this Agreement which may remain in effect without the invalid provision or application.

13.7 Entire Agreement; Interpretation; Parol Evidence. This Agreement represents the entire agreement of the parties with respect to its subject matter, and all previous agreements, whether oral or written, entered into prior to this Agreement are hereby revoked and superseded by this Agreement. No representations, warranties, inducements or oral agreements have been made by any of the parties except as expressly set forth herein, or in any other contemporaneous written agreement executed for the purposes of carrying out the provisions of this Agreement. This Agreement shall be construed and interpreted according to its plain meaning, and no presumption shall be deemed to apply in favor of, or against the party drafting this Agreement. The parties acknowledge and agree that each has had the opportunity to seek and utilize legal counsel in the drafting of, review of, and entry into this Agreement.

13.8 Assignment; Delegation. No right or interest in this Agreement shall be assigned or delegated by Vendor without prior, written permission of the Town, signed by the Town Manager. Any attempted assignment or delegation by Vendor in violation of this provision shall be a breach of this Agreement by Vendor.

13.9 Subcontracts. No subcontract shall be entered into by the Vendor with any other party to furnish any of the material or services specified herein without the prior written approval of the Town. The Vendor is responsible for performance under this Agreement whether or not subcontractors are used. Failure to pay subcontractors in a timely manner pursuant to any subcontract shall be a material breach of this Agreement by Vendor.

13.10 Rights and Remedies. No provision in this Agreement shall be construed, expressly or by implication, as waiver by the Town of any existing or future right and/or remedy available by law in the event of any claim of default or breach of this Agreement. The failure of the Town to insist upon the strict performance of any term or condition of this Agreement or to exercise or delay the exercise of any right or remedy provided in this Agreement, or by law, or the Town's acceptance of and payment for services, shall not release the Vendor from any

responsibilities or obligations imposed by this Agreement or by law, and shall not be deemed a waiver of any right of the Town to insist upon the strict performance of this Agreement.

13.11 Attorneys' Fees. In the event either party brings any action for any relief, declaratory or otherwise, arising out of this Agreement or on account of any breach or default hereof, the prevailing party shall be entitled to receive from the other party reasonable attorneys' fees and reasonable costs and expenses, determined by the court sitting without a jury, which shall be deemed to have accrued on the commencement of such action and shall be enforced whether or not such action is prosecuted through judgment.

13.12 Liens. All materials or services shall be free of all liens and, if the Town requests, a formal release of all liens shall be delivered to the Town.

13.13 Offset.

A. Offset for Damages. In addition to all other remedies at law or equity, the Town may offset from any money due to the Vendor any amounts Vendor owes to the Town for damages resulting from breach or deficiencies in performance or breach of any obligation under this Agreement.

B. Offset for Delinquent Fees or Taxes. The Town may offset from any money due to the Vendor any amounts Vendor owes to the Town for delinquent fees, transaction privilege taxes and property taxes, including any interest or penalties.

13.14 Notices and Requests. Any notice or other communication required or permitted to be given under this Agreement shall be in writing and shall be deemed to have been duly given if (A) delivered to the party at the address set forth below, (B) deposited in the U.S. Mail, registered or certified, return receipt requested, to the address set forth below or (C) given to a recognized and reputable overnight delivery service, to the address set forth below:

If to the Town: Town of Fountain Hills
16705 East Avenue of the Fountains
Fountain Hills, Arizona 85268
Attn: Rachael Goodwin, Town Manager

With copy to: Town of Fountain Hills
16705 East Avenue of the Fountains
Fountain Hills, Arizona 85268
Attn: Jenifer Wright, Town Attorney

If to Vendor: Go To Services, Inc.
23040 N. 11th Ave., Suite 113
Phoenix, Arizona 85027
Attn: Rafael Sanchez

or at such other address, and to the attention of such other person or officer, as any party may designate in writing by notice duly given pursuant to this subsection. Notices shall be deemed received (A) when delivered to the party, (B) three business days after being placed in the U.S. Mail, properly addressed, with sufficient postage or (C) the following business day after being given to a recognized overnight delivery service, with the person giving the notice paying all required charges and instructing the delivery service to deliver on the following business day. If a copy of a notice is also given to a party's counsel or other recipient, the provisions above governing the date on which a notice is deemed to have been received by a party shall mean and refer to the date on which the party, and not its counsel or other recipient to which a copy of the notice may be sent, is deemed to have received the notice.

13.15 Confidentiality of Records. The Vendor shall establish and maintain procedures and controls that are acceptable to the Town for the purpose of ensuring that information contained in its records or obtained from the Town or from others in carrying out its obligations under this Agreement shall not be used or disclosed by it, its agents, officers, or employees, except as required to perform Vendor's duties under this Agreement. Persons requesting such information should be referred to the Town. Vendor also agrees that any information pertaining to individual persons shall not be divulged other than to employees or officers of Vendor as needed for the performance of duties under this Agreement.

13.16 Records and Audit Rights. To ensure that the Vendor and its subcontractors are complying with the warranty under subsection 13.17 below, Vendor's and its subcontractor's books, records, correspondence, accounting procedures and practices, and any other supporting evidence relating to this Agreement, including the papers of any Vendor and its subcontractors' employees who perform any work or services pursuant to this Agreement (all of the foregoing hereinafter referred to as "Records"), shall be open to inspection and subject to audit and/or reproduction during normal working hours by the Town, to the extent necessary to adequately permit (A) evaluation and verification of any invoices, payments or claims based on Vendor's and its subcontractors' actual costs (including direct and indirect costs and overhead allocations) incurred, or units expended directly in the performance of work under this Agreement and (B) evaluation of the Vendor's and its subcontractors' compliance with the Arizona employer sanctions laws referenced in subsection 13.17 below. To the extent necessary for the Town to audit Records as set forth in this subsection, Vendor and its subcontractors hereby waive any rights to keep such Records confidential. For the purpose of evaluating or verifying such actual or claimed costs or units expended, the Town shall have access to said Records, even if located at its subcontractors' facilities, from the effective date of this Agreement for the duration of the work and until three years after the date of final payment by the Town to Vendor pursuant to this Agreement. Vendor and its subcontractors shall provide the Town with adequate and appropriate workspace so that the Town can conduct audits in compliance with the provisions of this subsection. The Town shall give Vendor or its subcontractors reasonable advance notice of intended audits. Vendor shall require its subcontractors to comply with the provisions of this subsection by insertion of the requirements hereof in any subcontract pursuant to this Agreement.

13.17 E-verify Requirements. To the extent applicable under ARIZ. REV. STAT. § 41-4401, the Vendor and its subcontractors warrant compliance with all federal immigration laws and regulations that relate to their employees and their compliance with the E-verify requirements

under ARIZ. REV. STAT. § 23-214(A). Vendor's or its subcontractors' failure to comply with such warranty shall be deemed a material breach of this Agreement and may result in the termination of this Agreement by the Town.

13.18 Israel. Vendor certifies that it is not currently engaged in, and agrees for the duration of this Agreement that it will not engage in a "boycott," as that term is defined in ARIZ. REV. STAT. § 35-393, of Israel.

13.19 China. Pursuant to and in compliance with A.R.S. § 35-394, Vendor hereby agrees and certifies that it does not currently, and agrees for the duration of this Agreement that Vendor will not, use: (1) the forced labor of ethnic Uyghurs in the People's Republic of China; (2) any goods or services produced by the forced labor of ethnic Uyghurs in the People's Republic of China; or (3) any contractors, subcontractors or suppliers that use the forced labor or any goods or services produced by the forced labor of ethnic Uyghurs in the People's Republic of China. Vendor also hereby agrees to indemnify and hold harmless the Town, its officials, employees, and agents from any claims or causes of action relating to the Town's action based upon reliance upon this representation, including the payment of all costs and attorney fees incurred by the Town in defending such as action.

13.20 Conflicting Terms. In the event of any inconsistency, conflict or ambiguity among the terms of this Agreement, any Town-approved invoices, and the RFP, and the Proposal, the documents shall govern in the order listed herein.

13.21 Non-Exclusive Contract. This Agreement is entered into with the understanding and agreement that it is for the sole convenience of the Town. The Town reserves the right to obtain like goods and services from another source when necessary.

13.22 Cooperative Purchasing. Specific eligible political subdivisions and nonprofit educational or public health institutions ("Eligible Procurement Unit(s)") are permitted to utilize procurement agreements developed by the Town, at their discretion and with the agreement of the awarded Vendor. Vendor may, at its sole discretion, accept orders from Eligible Procurement Unit(s) for the purchase of the Materials and/or Services at the prices and under the terms and conditions of this Agreement, in such quantities and configurations as may be agreed upon between the parties. All cooperative procurements under this Agreement shall be transacted solely between the requesting Eligible Procurement Unit and Vendor. Payment for such purchases will be the sole responsibility of the Eligible Procurement Unit. The exercise of any rights, responsibilities or remedies by the Eligible Procurement Unit shall be the exclusive obligation of such unit. The Town assumes no responsibility for payment, performance or any liability or obligation associated with any cooperative procurement under this Agreement. The Town shall not be responsible for any disputes arising out of transactions made by others.

[SIGNATURES ON FOLLOWING PAGES]

“Town”

TOWN OF FOUNTAIN HILLS,
an Arizona municipal corporation

FOR THE TOWN OF FOUNTAIN HILLS:

Town Manager

ATTESTED TO:

Town Clerk



APPROVED AS TO FORM:

Town Attorney

FOR THE CONTRACTOR:

By:

Name _____

Title: _____

EXHIBIT A
TO
PROFESSIONAL SERVICES AGREEMENT
BETWEEN
THE TOWN OF FOUNTAIN HILLS
AND
GO TO SERVICES, INC.

[Vendor's Proposal]

See following pages.



[GO TO SERVICES INC] RESPONSE DOCUMENT REPORT

RFP No. RFP-2025-026

[JOC Electrical Services](#)

RESPONSE DEADLINE: November 5, 2025 at 5:00 pm

Report Generated: Wednesday, January 21, 2026

Go To Services inc Response

CONTACT INFORMATION

Company:

Go To Services inc

Email:

rafael.sanchez@gotoservices.net

Contact:

Rafael Sanchez

Address:

23040 N 11th Ave Suite 113
Phoenix, AZ 85027

Phone:

N/A

Website:

www.gotoservices.net

Submission Date:

Nov 5, 2025 2:27 PM (Mountain Time - Arizona)

ADDENDA CONFIRMATION

Addendum #1

Confirmed Nov 4, 2025 2:34 PM by Rafael Sanchez

QUESTIONNAIRE

1. Certification

By confirming questions under this section, the Vendor certifies:

NO COLLUSION*

Pass

The submission of the Proposal did not involve collusion or other anti-competitive practices.

Confirmed

NO GRATUITY*

Pass

It has not given, offered to give, nor intends to give at any time hereafter, any economic opportunity, future employment, gift, loan, gratuity, special discount, trip favor or service to a Town employee, officer or agent in connection with the submitted Proposal. It (including the Vendor's employees, representatives, agents, lobbyists, attorneys, and subcontractors) has refrained, under penalty of disqualification, from direct or indirect contact for the purpose of influencing the selection or creating bias in the selection process with any person who may play a part in the selection process, including the Selection Committee, elected officials, the Town Manager, Assistant Town Managers, Department Heads, and other Town staff. All contact must be addressed to the Town's Procurement Agent, except for questions submitted as set forth in Subsection 1.4 (Inquiries), above. Any attempt to influence the selection process by any means shall void the submitted Proposal and any resulting Agreement.

Confirmed

FINANCIAL STABILITY*

Pass

It is financially stable, solvent and has adequate cash reserves to meet all financial obligations including any potential costs resulting from an award of the Agreement.

Confirmed

NO SIGNATURE/FALSE OR MISLEADING STATEMENT*

Pass

The signature on the cover letter of the Proposal and the Vendor Information Form is genuine and the person signing has the authority to bind the Vendor. Failure to sign the Proposal and the Vendor Information Form, or signing either with a false or misleading statement, shall void the submitted Proposal and any resulting Agreement.

Confirmed

PROFESSIONAL SERVICES AGREEMENT*

Pass

In addition to reviewing and understanding the submittal requirements, it has reviewed the attached sample Professional Services Agreement including the Scope of Work and other Exhibits.

Confirmed

REFERENCE CHECKS*

Pass

References will be checked, and it is Vendor's responsibility to ensure that all information is accurate and current. Vendor authorizes the Town's representative to verify all information from these references and releases all those concerned from any liability in connection with the information they provide. Inability of the Town to verify references shall result in the Proposal being considered non-responsive.

Confirmed

2. Vendor Proposal

GENERAL INFORMATION*

Pass

- A. One page cover letter as described in the section titled ["RFP Submission Process"](#), the subsection titled "Required Submittal".
- B. Provide Vendor identification information. Explain the Vendor's legal organization including the legal name, address, identification number and legal form of the Vendor (e.g., partnership, corporation, joint venture, limited liability company, sole proprietorship). If a joint venture, identify the members of the joint venture and provide all of the information required under this section for each member. If a limited liability company, provide the name of the member or members authorized to act on the company's behalf. If the Vendor is a wholly owned subsidiary of another company, identify the parent company. If the corporation is a nonprofit corporation, provide nonprofit documentation. Provide the name, address and telephone number of the person to contact concerning the Proposal.
- C. Identify the location of the Vendor's principal office and the local work office, if different. Include any documentation that supports the Vendor's authority to provide services in Arizona.
- D. Provide a general description of the Vendor's organization, including years in business.
- E. Identify any contract or subcontract held by the Vendor or officers of the Vendor that have been terminated within the last five years. Briefly describe the circumstances and the outcome.
- F. Identify any claims arising from a contract which resulted in litigation or arbitration within the last five years. Briefly describe the circumstances and the outcome.

251030_ToFH_JOC_Electrical_-_Go_To_Services_Cover_Letter_R1.pdf

EXPERIENCE AND QUALIFICATIONS OF THE VENDOR*

Pass

- A. Provide a detailed description of the Vendor's experience in providing similar services to municipalities or other entities of a similar size to the Town, specifically relating experience with respect to JOC Electrical Services.
- B. Vendor must demonstrate successful completion of at least three similar projects within the past 60 months. For the purpose of this Solicitation, "successful completion" means completion of a project within the established schedule and budget and "similar projects" resemble this project in size, nature and scope. Provide a list of at least three organizations for which you successfully completed a similar project. This list shall include, at a minimum, the following information:
 - 1. Name of company or organization.
 - 2. Contact name.
 - 3. Contact address, telephone number and e-mail address.
 - 4. Type of services provided.
 - 5. Dates of contract initiation and expiration.

251030_ToFH_JOC_Electrical_-_Go_To_Services_Licenses.pdf
251030_ToFH_JOC_Electrical_-_Go_To_Services_Exp_&_Qual.pdf

KEY POSITIONS*

Pass

- A. Identify each key personnel member that will render services to the Town including title and relevant experience required, including the proposed project manager and project staff.
- B. Indicate the roles and responsibilities of each key position. Include senior members of the Vendor only from the perspective of what their role will be in providing services to the Town.
- C. If a subcontractor will be used for all work of a certain type, include information on this subcontractor. A detailed plan for providing supervision must be included.
- D. Attach a résumé and evidence of certification, if any, for each key personnel member and/or subcontractor to be involved in this project. Résumés should be attached together as a single appendix at the end of the Proposal and will not count toward the Proposal page limit. However, each resume shall not exceed two pages in length.

251030_ToFH_JOC_Electrical_-_Go_To_Services_Key_Positions.pdf

PROJECT APPROACH*

Pass

- A. Describe the Vendor's approach to performing the required Services in the section titled [Scope of Work](#), and its approach to contract management, including its perspective and experience on partnering, customer service, quality control, scheduling and staff.
- B. Describe any alternate approaches if it is believed that such an approach would best suit the needs of the Town. Include rationale for alternate approaches, and indicate how the Vendor will ensure that all efforts are coordinated with the Town's Representatives.

251030_ToFH_JOC_Electrical_-_Go_To_Services_Proj_Approach.pdf

PRICING*

Pass

251030_ToFH_JOC_Electrical_-_Go_To_Services_Pricing.pdf

W-9

Pass

W9.pdf

DOES THE BID CONTAIN ANY CONFIDENTIAL INFORMATION?*

Pass

Please clearly mark any confidential information.

No



Go To Services

**RESPONSE TO REQUEST FOR PROPOSALS
FOR THE TOWN OF FOUNTAIN HILLS
JOC ELECTRICAL SERVICES**

DUE: NOVEMBER 5, 2025 | 5:00 PM

A. Cover Letter

November 5, 2025

Rob Durham
 Town of Fountain Hills
 16705 E. Avenue of the Fountains
 Fountain Hills, AZ 85268

**125+ COMBINED YEARS OF EXPERTISE****24/7 EMERGENCY ELECTRICAL SERVICES****1-HOUR EMERGENCY RESPONSE TIME****48-HOUR WORK ORDER RESPONSE****RE: TOWN OF FOUNTAIN HILLS | JOC ELECTRICAL SERVICES**

Dear Mr. Durham and Members of the Selection Committee,

Go To Services, Inc. (GTS) appreciates the opportunity to submit our proposal for the Town of Fountain Hills (the Town) JOC Electrical Services. Founded in 2015 and headquartered in Phoenix, GTS is an Arizona-based contractor committed to building lasting relationships through trust, transparency, and consistent delivery. Our client-focused approach emphasizes efficiency, responsiveness, and accountability — values that align with the Town's commitment to reliable public service.

Our Electrical Department delivers best-value maintenance, repair, and installation services across Arizona, combining the capabilities of our in-house licensed electricians with a proven network of specialty trade partners. With extensive experience working in active, occupied facilities, our team performs outage troubleshooting, panel replacements, and lighting retrofits with the highest standards of safety and security. Every task is carefully planned and contained to minimize disruption to ongoing operations and public access.

When you select GTS, you will benefit from:

- **A DEDICATED PARTNER:** GTS has successfully provided JOC services to more than ten of the region's leading commercial contractors. As a registered vendor with the Town of Fountain Hills, we offer a seamless transition into service delivery with all procurement requirements already in place. Our proven experience and client-centered approach make us a dependable partner for municipal, educational, and institutional projects. We also hold a Marana USD IFB 25-04-30 Plumbing & Electrical S.A.V.E contract.
- **LICENSED AND EXPERIENCED CONTRACTOR:** Our team holds a **CR-11 Electrical license** and brings deep expertise in municipal and institutional service work. We leverage our in-house electrical staff to shorten schedules, maintain quality, and respond rapidly to urgent needs while coordinating effectively with specialty trade partners.
- **COMMITMENT TO QUALITY AND COST CONTROL:** We integrate constructability reviews, open-book estimating, and detailed scheduling into every service call. From permitting through inspections and warranty documentation, our process ensures compliance, reliability, and financial transparency. With in-house electricians supporting critical path activities, we help keep projects on time and within budget.

The opportunity to partner with the Town of Fountain Hills is one we value highly, and we pledge to deliver electrical services that will support the community's operations for years to come. Thank you for your consideration.

Respectfully,

Bill Kelty
 President

GTS ACKNOWLEDGES RECEIPT OF ADDENDUM #1 ON 10-30-25.

B. Provide Vendor identification information. Explain the Vendor's legal organization including the legal name, address, identification number and legal form of the Vendor (e.g., partnership, corporation, joint venture, limited liability company, sole proprietorship). If a joint venture, identify the members of the joint venture and provide all of the information required under this section for each member. If a limited liability company, provide the name of the member or members authorized to act on the company's behalf. If the Vendor is a wholly owned subsidiary of another company, identify the parent company. If the corporation is a nonprofit corporation, provide nonprofit documentation. Provide the name, address and telephone number of the person to contact concerning the Proposal.

Go To Services is an Arizona Corporation that was formed in 2015. Our legal address, and headquarters are located at 23040 N. 11th Ave, Bldg. 2, Ste. 113, Phoenix, AZ 85027.

C. Identify the location of the Vendor's principal office and the local work office, if different. Include any documentation that supports the Vendor's authority to provide services in Arizona.

Our principal office is located at:
23040 N. 11th Ave, Bldg. 2, Ste 113
Phoenix, AZ 85027.

D. Provide a general description of the Vendor's organization, including years in business.

GTS is a full-service general contracting firm that is able to self-perform electrical, plumbing and other services including door installations, flooring, specialty construction services, and roofing. Founded in Arizona in 2015, we have ability to offer these services to our clients often saves them both time and cost.

In addition to offering a variety of services, GTS has 24-hour plumbing, electrical, mitigation, and Environmental Emergency Services and is able to respond to urgent client needs quickly, so your business interruption is minimized.

E. Identify any contract or subcontract held by the Vendor or officers of the Vendor that have been terminated within the last five years. Briefly describe the circumstances and the outcome.

Neither GTS nor any of our officers have had any contract or subcontract that has been terminated within the past five years.

F. Identify any claims arising from a contract which resulted in litigation or arbitration within the last five years. Briefly describe the circumstances and the outcome.

GTS has not had any claims arising from a contract which resulted in litigation or arbitration within the last five years.



PRIMARY CONTACT

BILL KELTY, PRESIDENT

T: 480-745-4849

E: bill.kelty@gotoservices.net

“We want to be a good idea for our clients.”

STATE OF ARIZONA ELECTRICAL CONTRACTING LICENSE



STATE OF ARIZONA RESIDENTIAL AND COMMERCIAL CONTRACTING LICENSE



STATE OF ARIZONA RESIDENTIAL AND COMMERCIAL CONTRACTING LICENSE

STATE OF ARIZONA	
License No. ROC 330975	
Office of the Registrar of Contractors	
This is to certify that: Go To Services Inc DBA (if any)	
Having been shown to possess all the necessary qualifications, and having complied with all the requirements of the law, is by order of the Registrar of Contractors duly licensed and admitted to engage in and pursue the business of	
CR-37 Plumbing	
Contractor in the State of Arizona. Given my hand and the seal of the Registrar of Contractors in my office, City of Phoenix, on October 14, 2020	
	 DIRECTOR, ARIZONA REGISTRAR OF CONTRACTORS

STATE OF ARIZONA CARPENTRY, REMODELING, AND REPAIR CONTRACTING LICENSE

STATE OF ARIZONA	
License No. ROC 298433	
Office of the Registrar of Contractors	
This is to Certify That	
Go To Services Inc DBA (if any)	
Having been shown to possess all the necessary qualifications, and having complied with all the requirements of the law, is by order of the Registrar of Contractors duly licensed and admitted to engage in and pursue the business of	
CR61 Carpentry, Remodeling and Repair	
Contractor in the State of Arizona. Given my hand and the seal of the Registrar of Contractors in my office, City of Phoenix, on 05/06/2015	
	 DIRECTOR, ARIZONA REGISTRAR OF CONTRACTORS

PROOF OF INSURANCE



CERTIFICATE OF LIABILITY INSURANCE

 DATE (MM/DD/YYYY)
09/15/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER CORPORATE INSURANCE SOLUTIONS 8080 E. Gelding Dr. Suite 110 Scottsdale AZ 85260		CONTACT NAME: Linda Salmund PHONE (A/C, No, Ext): (480) 336-8740 FAX (A/C, No): (480) 339-0064 E-MAIL ADDRESS: lindap@corpins-solutions.com	
INSURED Go To Services Inc. Go To Services NC LLC 23040 N 11th Ave. Bldg 2 Suite 113 Phoenix AZ 85027		INSURER(S) AFFORDING COVERAGE INSURER A: Capitol Specialty Insurance Corp NAIC # 10472 INSURER B: Employers Mutual Casualty Company 21415 INSURER C: CopperPoint Casualty Insurance Company 13210 INSURER D: INSURER E: INSURER F:	

COVERAGES **CERTIFICATE NUMBER:** CL24121008962 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	☒ COMMERCIAL GENERAL LIABILITY						EACH OCCURRENCE \$ 1,000,000
	☐ CLAIMS-MADE ☒ OCCUR						DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 50,000
	☒ CPL 1M/2M						MED EXP (Any one person) \$ 5,000
	☒ GL Ded \$5K						PERSONAL & ADV INJURY \$ 1,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE \$ 2,000,000
	☐ POLICY ☒ PRO-JECT ☐ LOC						PRODUCTS - COMP/OP AGG \$ 2,000,000
	OTHER:						Professional Liability \$ 1,000,000
B	☒ AUTOMOBILE LIABILITY						COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000
	☒ ANY AUTO						BODILY INJURY (Per person) \$
	☐ OWNED AUTOS ONLY						BODILY INJURY (Per accident) \$
	☐ HIRED AUTOS ONLY						PROPERTY DAMAGE (Per accident) \$
	☐ SCHEDULED AUTOS NON-OWNED AUTOS ONLY						\$
A	☒ UMBRELLA LIAB ☒ EXCESS LIAB						EACH OCCURRENCE \$ 5,000,000
	☐ CLAIMS-MADE						AGGREGATE \$ 5,000,000
	☐ RETENTION \$						\$
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY						☒ PER STATUTE ☐ OTH-ER
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)						E.L. EACH ACCIDENT \$ 1,000,000
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - EA EMPLOYEE \$ 1,000,000
							E.L. DISEASE - POLICY LIMIT \$ 1,000,000
A	Property of Others-Bailees						Limit \$1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

City of Prescott is named as additional insured with respects to general liability and auto liability where required by written contract. Primary and non-contributory coverage applies where required by written contract. Waiver of subrogation applies to workers compensation, auto liability, and general liability where required by written contract. Umbrella coverage follows form. Subject to all policy forms, endorsements, and exclusions. See Attached Forms.

CERTIFICATE HOLDER

City of Prescott
201 N. Montezuma Street

Prescott AZ 86301

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE
Linda Salmund

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ACORD 25 (2016/03)

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GO TO SERVICES HAS YOU COVERED!

GTS regularly contracts for both new installations and maintenance projects through large Contracting Firms, ranging from ground-up builds to small-scale service calls. Our portfolio includes: Service

1. GROUND-UP INSTALLATIONS: Comprehensive electrical installations for new construction, covering wiring, lighting, outlets, panels, and all essential system components.

2. SERVICE WORK: Reliable maintenance and repair solutions, including troubleshooting, equipment replacement, and system upgrades to enhance performance and extend system life.

3. TENANT IMPROVEMENTS: Customized electrical solutions for commercial spaces, including outlets, lighting, and specialty systems — all tailored to meet each tenant's unique operational and design needs.

4. ENERGY EFFICIENCY UPGRADES:

Smart, sustainable solutions and high-efficiency technologies that reduce energy consumption and lower operating costs to support your sustainability goals.

5. SAFETY UPGRADES: Ensure full compliance and peace of mind with system modernization designed to meet current electrical codes and the highest safety standards.

6. EMERGENCY REPAIRS: Dependable 24/7 response to restore power, minimize downtime, and maintain business continuity when unexpected electrical issues arise.

A. Provide a detailed description of the Vendor's experience in providing similar services to municipalities or other entities of a similar size to the Town, specifically relating experience with respect to JOC Electrical Services.

GTS appreciates the opportunity to provide a response to the Town of Fountain Hills Request for Proposal. GTS has a team of experienced and dedicated individuals at the forefront of handling the electrical services outlined in this RFP. With a licensed, in-house electrical department offering 24-hour emergency services, GTS maintains tremendous control of competitive job cost pricing compared to other general contractors who may subcontract out work. The commitment and expertise of our leadership and electricians are instrumental in ensuring the success and seamless execution of projects from the very beginning. This approach reflects not only a focus on quality but also a dedication to delivering value to clients by managing electrical work with skill, efficiency, and cost accountability.

For the past several years, GTS has provided low-voltage and standard electrical services for a wide variety of clients across Arizona, including municipalities, hospitals, medical facilities, schools, government, and commercial properties. Our mission — “We Want To Be A Good Idea For Our Clients” — guides every project, ensuring reliability, safety, and value for our partners.

The GTS Electrical Department is spearheaded by a dedicated team consisting of a Division Manager, Estimator, Foreman, Project Coordinator, and a skilled staff of fifteen (15) licensed electrical technicians. With a focus on excellence, our electricians consistently serve a diverse range of clients — municipalities, schools, hospitals, and commercial facilities — across the state. Leveraging our in-house expertise, we also collaborate seamlessly with trusted subcontractors when specialty work is required, ensuring every project is completed efficiently, safely, and to the highest professional standards.

B. Vendor must demonstrate successful completion of at least three similar projects within the past 60 months. For the purpose of this Solicitation, “successful completion” means completion of a project within the established schedule and budget and “similar projects” resemble this project in size, nature and scope. Provide a list of at least three organizations for which you successfully completed a similar project. This list shall include, at a minimum, the following information:

1. Name of company or organization.
2. Contact name.
3. Contact address, telephone number and e-mail address.
4. Type of services provided.
5. Dates of contract initiation and expiration.



1-3. CLIENT REFERENCE

Pristine Restoration
 Randall Gray, Estimator
 E: rgray@pristineresto.com | T: 602-620-5013
 3525 Houston Mesa Rd, Payson, AZ 85541

4. SERVICES PROVIDED BY CONTRACTOR

GTS served as the Electrical Contractor and performed the demolition of existing electrical fixtures and infrastructure to accommodate a new office layout. The project included the installation of new fire alarm systems, lighting, and power distribution — delivering a complete tenant improvement tailored to modern office functionality.

5. CONTRACT INITIATION AND COMPLETION

March 2024 - June 2024

ORIGINAL/FINAL COST (Approved C/O)

\$47,606 | 53,942





1-3. CLIENT REFERENCE

HonorHealth Medical Group
 Pete Fulling, Director – Facilities Engineering
 E: pfulling@honorhealth.com | T: 480-583-6176
 Multiple Project Locations

4. SERVICES PROVIDED BY CONTRACTOR

GTS was contracted as the Electrical Contractor and provided comprehensive electrical service work, including emergency troubleshooting for pump systems, installation of new IT circuits, and specialized clean room electrical services. The project also included site lighting upgrades and a full parking lot lighting retrofit to enhance safety, efficiency, and performance across the facility.

5. CONTRACT INITIATION AND COMPLETION

2022-Present

ORIGINAL/FINAL COST

\$1,000. - \$300,000 per project



GLENDALE CHAMBER OF COMMERCE | GLENDALE, AZ



1-3. CLIENT REFERENCE

CORE Construction
 Ricardo Jimenez, Project Manager
 E: ricardojimenez@coreconstruction.com
 T: 602-918-0085
 10550 W Mariposa St, Phoenix, AZ 85037

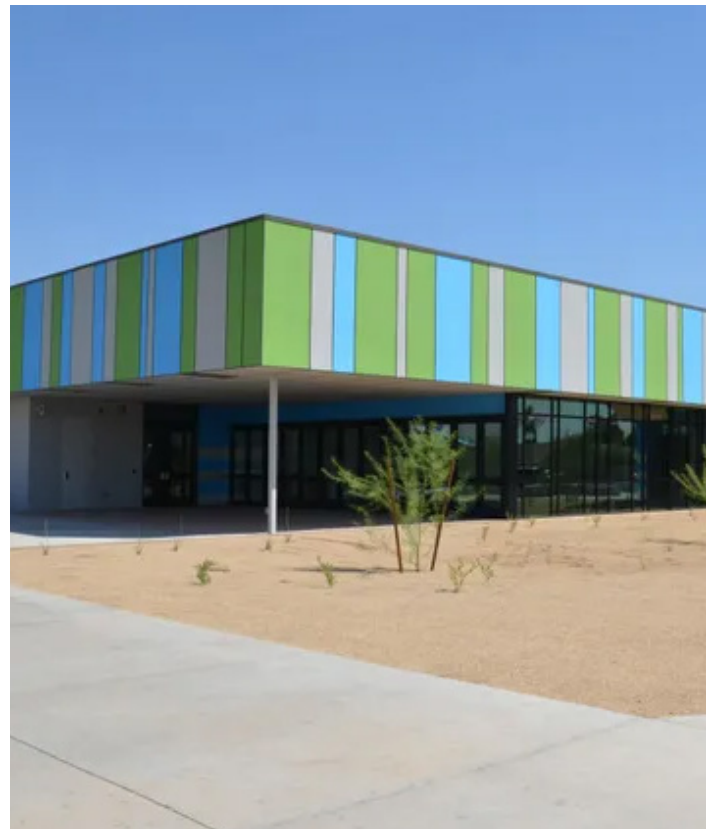
4. SERVICES PROVIDED BY CONTRACTOR

As the Electrical Contractor for this project, the GTS Team completed a tenant improvement project featuring the installation of new floor boxes throughout a 400 SF office space. The upgrade provided convenient power access, improved functionality, and a clean, professional finish tailored to the client's workspace needs.

5. CONTRACT INITIATION AND COMPLETION

06.23.23-06.28.23

ORIGINAL/FINAL COST \$4,000 | \$4,000



- A. Identify each key personnel member that will render services to the Town including title and relevant experience required, including the proposed project manager and project staff.**

Resumes for key personnel are included within the appendix.

- B. Indicate the roles and responsibilities of each key position. Include senior members of the Vendor only from the perspective of what their role will be in providing services to the Town.**

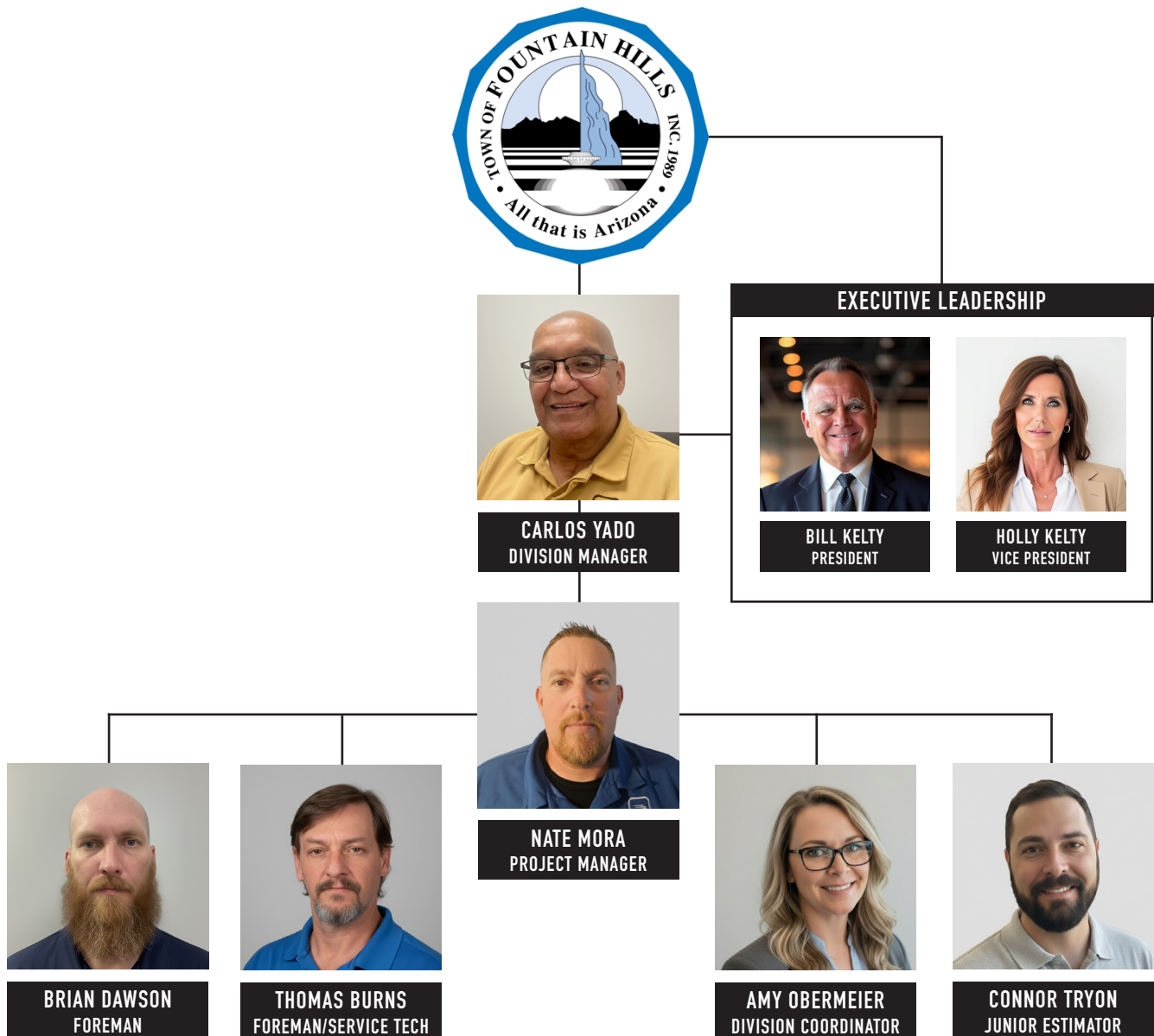
Roles and responsibilities are included on each resume.

- C. If a subcontractor will be used for all work of a certain type, include information on this subcontractor. A detailed plan for providing supervision must be included.**

Not applicable.

- D. Attach a resume and evidence of certification, if any, for each key personnel member and/or subcontractor to be involved in this project. Resumes should be attached together as a single appendix at the end of the Proposal and will not count toward the Proposal page limit. However, each resume shall not exceed two pages in length.**

Relevant certifications are included with appropriate resume.





CARLOS YADO | ELECTRICAL DIVISION MANAGER

YEARS OF EXPERIENCE: 40+

Carlos Yado serves as the Electrical Division Manager and brings over 49 years of extensive experience in the electrical industry. Throughout his distinguished career, Carlos has contributed his expertise to a wide range of sectors, including commercial, industrial, and institutional projects. His portfolio spans complex systems for high-rise buildings, wastewater treatment plants, bridges, airports, hospitals, medical facilities, mining operations, and transportation infrastructure.

A graduate of the IECA Apprenticeship Program (1976–1980) and a certified Electrical Apprenticeship Instructor, Carlos has dedicated his career to advancing excellence in electrical installation, supervision, and workforce development. His deep technical knowledge and unwavering commitment to safety, training, and code compliance—including strict adherence to the National Electrical Code (NEC) and local building standards—have earned him a reputation as a respected and trusted leader in the industry.

ROLE FOR THE TOWN OF FOUNTAIN HILLS:

As Electrical Division Manager, Carlos will provide strategic oversight for all JOC electrical task orders, serving as the Town's primary technical authority. He will review and validate cost estimates, approve designs, and ensure every installation aligns with Town specifications, the NEC, and all applicable safety standards. In addition to leading department-wide quality assurance, Carlos will actively support project managers through planning and execution, offering expert guidance to ensure on-time, compliant, and high-quality results. He will also mentor field leadership to promote consistent workmanship, technical excellence, and adherence to best practices across all projects.

CERTIFICATIONS:

- IECA Apprenticeship Program Graduate (1976–1980)
- Certified Electrical Apprenticeship Instructor
- Continuous NEC and Building Code Education and Compliance Training



NATE MORA | PROJECT MANAGER

YEARS OF EXPERIENCE: 20+

Nate Mora serves as the Project Manager for GTS, bringing over 24 years of hands-on and supervisory experience in complex electrical construction. His extensive background includes managing and executing projects for major healthcare, municipal, and educational facilities, including Banner Desert, Banner Gateway, Banner Thunderbird, Banner Goldfield, Banner Ironwood, Banner Del Webb, Mountain View Hospital, the Heard Museum, Maricopa County facilities, and Jull Elementary School.

Nate has a proven track record of leading multidisciplinary teams on fast-paced, high-compliance projects where safety, precision, and coordination are paramount. His strong leadership and technical expertise ensure that all electrical installations and service work are executed to code, on schedule, and to the highest standards of quality and safety.

ROLE FOR THE TOWN OF FOUNTAIN HILLS:

Nate will oversee the field execution of all electrical projects under the JOC program. He will coordinate manpower, equipment, and material resources to ensure each task order is completed safely, efficiently, and in full compliance with Town standards and specifications. Serving as the operational link between project management and field crews, Nate will supervise multiple concurrent projects, monitor workmanship and quality, and uphold strict adherence to safety procedures. His leadership and field expertise will be instrumental in maintaining consistency, performance, and responsiveness across all active electrical work for the Town.

CERTIFICATIONS:

- OSHA 30-Hour Construction Safety & Health Certification
- Certified Operator – Aerial Equipment (Boom and Scissor Lifts)
- Certified FORKLIFT OPERATOR
- Lockout/Tagout Safety Training
- First Aid and CPR Certified



BRIAN DAWSON | FOREMAN

YEARS OF EXPERIENCE: 25+

Brian Dawson brings over 25 years of experience in the electrical industry, including previous leadership roles as a Superintendent and Foreman with several established electrical contracting firms. His extensive background spans a wide range of public and private facilities, including schools, municipal and court buildings, churches, dental offices, hospitals, and restaurants. Brian's proven leadership, technical proficiency, and steadfast commitment to quality and safety make him a valued member of GTS' Electrical Department.

ROLE FOR THE TOWN OF FOUNTAIN HILLS:

Brian will oversee field operations for institutional and public-facility projects, including municipal buildings, and civic spaces. His responsibilities include managing field crews, coordinating with inspectors and project stakeholders, and ensuring all electrical work meets the Town's standards for safety, quality, and schedule compliance. Brian will also maintain site organization, project documentation, and consistent workmanship throughout each project's lifecycle, ensuring every task order is executed efficiently and professionally.

CERTIFICATIONS:

- State of Arizona Certificate of Completion – Electrical Apprenticeship / Journeyman
- Basic Training in Safety and Fall Protection (meets OSHA 1926.503 requirements)
- Qualified Operator – Powder Actuated Tools
- Certificate of Equipment Safe Operations



THOMAS BURNS | FOREMAN AND SERVICE TECHNICIAN

YEARS OF EXPERIENCE: 30+

Thomas Burns serves as an Electrical Foreman and Service Technician, bringing over 31 years of diverse experience in electrical construction, service, and maintenance. Throughout his career, Thomas has delivered expert-level electrical solutions for major commercial, industrial, and public-sector facilities, including Intel, Phoenix International Raceway, Verizon Facility, and the AT&T Building in downtown Phoenix.

His extensive experience in both construction and service environments enables him to troubleshoot, install, and maintain complex electrical systems with precision, efficiency, and a strong focus on safety. Known for his technical expertise, leadership in the field, and ability to manage multiple service tasks under tight schedules, Thomas plays an essential role in maintaining our reputation for reliability and excellence.

ROLE FOR THE TOWN OF FOUNTAIN HILLS:

Thomas will lead electrical service, troubleshooting, and maintenance operations under the JOC program. He will respond to both scheduled and emergency task orders, diagnosing issues, performing repairs, and ensuring systems are restored to full functionality. Leveraging his extensive field experience in industrial and commercial environments, Thomas will deliver rapid, code-compliant solutions that minimize downtime and support the reliability of the Town's critical infrastructure.

CERTIFICATIONS:

- OSHA 10-Hour Construction Safety Certification
- Certified Operator – Rough Terrain Equipment, Forklift, Scissor Lift, and Elevated Work Platform
- Lockout/Tagout and Fall Protection Training
- First Aid and Automated External Defibrillator (AED) Certified



AMY OBERMEIER | ELECTRICAL DIVISION COORDINATOR

YEARS OF EXPERIENCE: 5+

Amy Obermeier serves as the Electrical Division Coordinator and plays an essential role in the organization, communication, and administration of all electrical projects. Acting as the central liaison between clients, project managers, and field teams, Amy oversees scheduling, logistics, and documentation to ensure every project runs smoothly from planning through completion.

Her strong organizational skills and proactive communication style help maintain consistent project flow, promote client satisfaction, and uphold GTS' commitment to responsiveness, reliability, and operational excellence. Amy ensures that every stakeholder—from clients to field crews—has the information, materials, and resources needed for successful project execution.

Recognized for her attention to detail and deep understanding of operational workflows, Amy is a driving force behind the Electrical Division's efficiency and success.

ROLE FOR THE TOWN OF FOUNTAIN HILLS:

Amy will oversee the coordination, scheduling, and documentation of all JOC-related electrical projects. She will serve as the central point of communication between the Town's representatives and GTS, ensuring that project updates, task assignments, and materials tracking are accurate, timely, and well-documented. In addition, Amy will manage workflow documentation and support project close-out activities, ensuring that all administrative, reporting, and compliance requirements are completed efficiently and with the highest level of professionalism.

KEY SKILLS AND COMPETENCIES:

- Project scheduling, coordination, and task tracking
- Client relations and communication management
- Field crew support and logistical planning
- Documentation, reporting, and administrative compliance
- Training and job preparation coordination
- Strong organizational and communication skills



CONNOR TRYON | JUNIOR ESTIMATOR

YEARS OF EXPERIENCE: 5

Connor Tryon serves as a Junior Estimator and brings a strong combination of field experience and preconstruction expertise to the Electrical Division. With nearly four years as an electrical apprentice and almost two in estimating, Connor bridges hands-on trade knowledge with growing proficiency in cost analysis, bid preparation, and project coordination.

His field experience spans ground-up and new construction projects across diverse sectors, including medical facilities, offices, warehouses, and commercial buildings. This background provides him with a practical understanding of electrical systems, construction sequencing, and on-site challenges, enhancing the accuracy and feasibility of his estimates.

As a Junior Estimator, Connor is responsible for reviewing and interpreting electrical drawings, performing material and labor takeoffs, preparing detailed cost estimates, conducting site walks, and coordinating with general contractors, superintendents, and suppliers to ensure complete and competitive proposals. His ability to combine technical insight with analytical precision supports GTS in delivering accurate, cost-effective, and reliable solutions for every client.

ROLE FOR THE TOWN OF FOUNTAIN HILLS:

Connor will support all preconstruction and estimating activities related to JOC task orders. His responsibilities include reviewing drawings, performing material and labor takeoffs, validating field quantities, and preparing detailed cost proposals for Town review and approval. Working closely with Carlos Yado and Nate Mora, Connor will help ensure that project scopes are clearly defined and that pricing accurately reflects field-verified conditions. In addition, he will assist in developing value-engineering solutions and maintaining precise cost data records to support consistency and accuracy across future task orders.

CERTIFICATIONS:

- OSHA 10-Hour Construction Safety Certification
- Forklift, Boom Lift, and Bucket Truck Certified
- Two Years Completed in Electrical Apprenticeship Program

CERTIFICATE OF ELECTRICAL APPRENTICESHIP





- A. Describe the Vendor's approach to performing the required Services in the section titled Scope of Work, and its approach to contract management, including its perspective and experience on partnering, customer service, quality control, scheduling and staff.

At GTS, our approach combines precision, partnership, and performance. We deliver safe, high-quality electrical services through meticulous planning, proactive communication, and skilled execution—ensuring the Town's infrastructure operates reliably and efficiently.

SERVICE DELIVERY & EXECUTION

We tailor every solution to the Town's operational and community needs. Our process emphasizes preventive maintenance, rapid troubleshooting, and seamless new installations—all backed by 24/7 emergency response with a 1-hour acknowledgment and 4-hour on-site commitment.

CONTRACT MANAGEMENT & PARTNERSHIP

GTS views every contract as a partnership. We maintain transparent communication, clear documentation, and responsive reporting. Our dedicated team serve as single points of contact, ensuring accountability, timely delivery, and alignment with Town objectives.

CUSTOMER SERVICE & QUALITY CONTROL

Our team is driven by a service-first mindset. We monitor performance through routine inspections, detailed service logs, and quarterly reviews with Town stakeholders—enabling continuous improvement and measurable results.

IMPLEMENTATION TIMELINE

WEEK 1-2

Pre-Engagement Phase: Meetings with Town officials, site surveys, assessment of existing electrical systems.

WEEK 3-4

Proposal Preparation: Customized proposals outlining scope, timelines, and cost estimates.

WEEK 5-6

Contract Alignment: Confirmation of service expectations, performance metrics, and communication protocols.

WEEK 7-8

Mobilization: Permitting, mobilization of equipment and personnel, communication channels established.

ROUTINE MAINTENANCE

Ongoing: Routine maintenance, repair requests, and new installations.

EMERGENCY SERVICES

As-Needed: 24/7 availability with rapid response and on-site presence within hours.

QUARTERLY UPDATES

Evaluations: Performance reviews with Town stakeholders, adjustments made as needed.



SCHEDULING & STAFFING

With experienced, certified technicians and scalable resources, GTS adapts to the Town's evolving needs. We prioritize efficiency in scheduling, ensuring minimal disruption to operations while maintaining strict safety and quality standards.

- B. Describe any alternate approaches if it is believed that such an approach would best suit the needs of the Town. Include rationale for alternate approaches, and indicate how the Vendor will ensure that all efforts are coordinated with the Town's Representatives.**

GTS understands the distinctive character of Fountain Hills, where preserving dark skies, maintaining reliable public facilities, and protecting community access are essential. We have retrofit experience with outdoor lighting systems to meet dark-sky compliance, ensuring minimal impact on the Town's night skies. Our history of municipal service work equips us to respond effectively to the needs of Town-owned buildings, parks, libraries, and law enforcement facilities.

Proximity is also a key strength. With our Phoenix office, GTS can mobilize rapidly to Fountain Hills for both scheduled and emergency work. As a registered vendor for the Town of Fountain Hills, we can immediately begin services upon award with no delay in administrative setup. Our commitment is to deliver electrical services that are responsive, safe, and cost-effective while respecting the Town's unique community values and operational continuity.





LABOR RATES

SELF-PERFORMED ELECTRICAL SERVICES

Classification /Role	Regular Hourly Rate	Overtime Rate	Emergency/ After-Hours Rate
Journeyman Electrician	\$95.00	\$142.50	\$190.00
Apprentice Electrician	\$75.00	\$112.50	\$150.00
Project Manager or Estimator	\$120.00	\$180.00	\$240.00
Service Call (2-Hour Minimum)	\$120.00	\$180.00	\$240.00
Standard Labor Rates	\$120.00	\$180.00	\$240.00

15% markup will be applied to all equipment and material costs.

15% markup will be applied when subcontractor required.

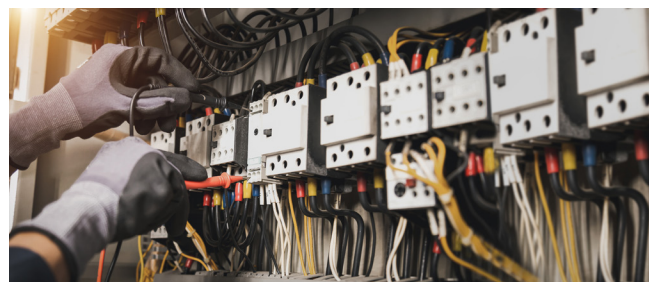
Four (4) hour minimum charge of \$120 per hour.

ATTENTION

ELECTRICAL WORK

CURRENTLY IN PROGRESS

GO TO SERVICES | 480-745-4849



Request for Taxpayer Identification Number and Certification

Give Form to the
requester. Do not
send to the IRS.

► Go to www.irs.gov/FormW9 for instructions and the latest information.

Print or type. See Specific Instructions on page 3.	1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. Go To Services, Inc.	
	2 Business name/disregarded entity name, if different from above	
	3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes. ☐ Individual/sole proprietor or single-member LLC ☒ C Corporation ☐ S Corporation ☐ Partnership ☐ Trust/estate ☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ► Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner. ☐ Other (see instructions) ►	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ (Applies to accounts maintained outside the U.S.)
	5 Address (number, street, and apt. or suite no.) See instructions. 23040 N 11th Avenue, Bldg 2 Ste #113	Requester's name and address (optional)
	6 City, state, and ZIP code Phoenix, Az 85027	
	7 List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number									
			-				-		
or									
Employer identification number									
4	6		-	4	1	8	3	1	9

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person ► <i>Holly Kelly</i>	Date ► October 29, 2025
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.

EXHIBIT B
TO
PROFESSIONAL SERVICES AGREEMENT
BETWEEN
THE TOWN OF FOUNTAIN HILLS
AND
GO TO SERVICES, INC.

[Scope of Work]

See following pages.

Scope of Work

The Town is seeking to engage one or more qualified electrical contractors to provide on-call electrical maintenance and repair services at Town-owned facilities/locations. Work will be performed on an as-needed basis and may include but is not limited to: troubleshooting power issues, repairing lighting systems, replacing electrical panels, installing new wiring or outlets, and addressing emergency outages or safety hazards.

Contractors must comply with all applicable federal, state, and local codes, including the National Electrical Code (NEC), OSHA standards, and local permitting requirements. Services may be required at administrative buildings, libraries, parks, law enforcement facilities, and other Town properties.

Service Hours and Response Expectations

- Standard Hours: Monday–Friday, 8:30 AM to 5:00 PM ET
- Emergency Availability: 24/7 on-call coverage is required for urgent electrical situations
- Response Times:
 - Emergency requests must be acknowledged within **1 hour** and responded to **on-site within 4 hours**
 - Non-emergency work should begin within **48 hours** of work order issuance unless otherwise scheduled

Licensed Personnel Requirements

All electrical work must be performed by personnel who are licensed in accordance with Arizona law. Contractors must provide proof of licensure for all assigned personnel and maintain compliance with Arizona's licensing standards throughout the contract term. The Town reserves the right to verify credentials and reject unqualified staff.

EXHIBIT C
TO
PROFESSIONAL SERVICES AGREEMENT
BETWEEN
THE TOWN OF FOUNTAIN HILLS
AND
GO TO SERVICES, INC.

[Quote or Work Order]

See following pages.